

Sherwood Forest, MD 21405
11 October 2018

Veteran's Administration
Office of the Secretary
Washington, DC

To whom it may concern:

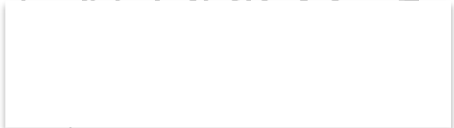
I employed Fletcher Bauman's service to buy a home for my son in April 2017. We were able to quickly find a great home within our budget that was in a terrific location due to Mr. Bauman's knowledge, attention to detail and communication.

We had been scouring the Annapolis area using real estate applications such as Zillow and Redfin to identify candidate homes, without success. Mr. Bauman's considerable knowledge helped us navigate the investor market, which happened to be the main competition for our purchase. His knowledge of the local market identified houses that we never saw. His knowledge of a house and the neighborhood during walk throughs was insightful. As a result, he helped us avoid buying in an area where the housing values were not being retained. Within a year, I estimate the market value of the home we bought has increased 8 to 10 percent.

Dealing in the competitive investor environment meant Mr. Bauman had to act quickly and accurately on new listings, writing contracts that had the right price, the right terms, and were error free. This was typically completed within 48 hours of the listing. His communication from the property search and through the settlement process was outstanding. He assisted with financing, and all documents were properly in place prior to settlement. Overall, we were able to settle on a great home within our budget in under 60 days.

If you would like additional information about Fletcher Bauman's service, you can call me at the telephone number listed below.

Sincerely,



Dear Prospective Renters Homeowners:

It is my wife and my pleasure to recommend Fletcher Bauman as a real estate agent for any individual or family searching for the ideal home for their unique situations. My wife had graduated college and I was living in a small studio apartment in Baltimore City. I was working in Baltimore and my wife had just got a job working in D.C. We needed a housing solution that fit both of us fast! We searched on our own for a short time with little prospects. Luckily, we were introduced to Fletcher who is highly talented technologically and made excellent use of the relevant search engines and real estate databases to quickly find us a variety of apartments for rent in the best areas! We called this home for two years and was an ideal living situation. When it was time to start discussing buying a home, Fletcher had an initial meeting with us and took diligent notes regarding our specific needs in a single-family home as well as our budgetary limitations. Once again, he utilized his great skills with technology and made excellent use of the relevant search engines and real estate databases. He did not waste our time with homes that were out of our price range or not in line with our needs. Finally, we found a prospective house and were ready to prepare an offer. As a master with the contract negotiations, Fletcher came up with a deal that was good for us and made the seller happy as well. Fletcher knows the DMV like the back of his hand. There is nothing that escaped Fletcher's attention when it comes to property for sale.

We found Fletcher to be a highly attentive agent, almost as if we were his only customers, although we know that was not the case. He returned all phone calls and emails the same day. We never felt neglected or unimportant. He is also highly personable with an engaging

personality. Fletcher was honest about the properties we viewed and was forward about the difficult Annapolis housing market.

We are pleased to recommend Fletcher to anyone looking to Rent or Buy a home. He is hands down the best in the business in our opinion and when we decide to sell he will be our first choice in real estate agents. If you want to discuss our experience in more detail please feel free to contact either one of us at **provided by request**

RONALD WAYNE DAFFIN

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American Institute of Certified Public Accountants
Maryland Association of Certified Public Accountants*

October 15, 2018

Fletcher C. Bauman
Meredith Fine Properties

To whom it might concern,

My greatest recommendation for a real estate professional goes to Fletcher C. Bauman. Over the years I have done business with a number of real estate agents. I can't say that I have ever dealt with any as effective and true to their word as Fletcher.

Fletcher went far above what one would expect in regard to a recent property sale of mine. In fact, I engaged two other well-known real estate agents for the same property prior to contracting with Fletcher. Fletcher got the job done. The others didn't.

Again, Fletcher C. Bauman receives my greatest recommendation for a real estate professional

Sincerely,



Ron Daffin, M.S. Tax
Certified Public Accountant